

# Executive Bios



## Vijay Sajja

### CEO and Founder of Evergent Technologies

Vijay has 20+ years of management and technology leadership experience, is a profound serial entrepreneur, and impactful innovator.

Vijay Sajja is the Founder & CEO of Evergent. He drives the product vision and customer experience for the company, personally overseeing Evergent's customer relationships among other aspects of the business. Vijay is a business and technology leader with over two decades of experience in building business and operations support systems for leading service providers around the world. Prior to Evergent, Vijay founded and led Infotech Solutions, a technology services company that delivered subscriber billing and customer care solutions for leading technology and service companies including Echostar, Lucent Technologies, TCI and Qwest. He earned a Master of Technology degree from the Indian Institute of Technology, Kharagpur, India.



## Lalita Tadikonda

### SVP, Corporate Strategy & Partnerships

Lalita has over two decades of experience in the software industry and has an extensive background in R&D, Operations, and Partnerships.

Lalita is responsible for scaling our business through partnerships in our ecosystem. Most recently, she was leading the Technology Alliances functions at Nokia which she built from the ground up to have a thriving ecosystem of partners generating significant revenue for the company. Prior to Nokia, she was at Oracle where she held several leadership roles across Alliances and Product Development.





## **Lali Nathan**

### **Chief Financial Officer**

A highly experienced finance leader with a successful track record in corporate finance and investment banking spanning over 25 years.

Lali Nathan leads the finance department at Evergent. She is a highly experienced finance leader with a successful track record in corporate finance and investment banking spanning over 25 years. She has held financial leadership positions in large global companies, as well as early stage PE/VC backed companies. As a strategic leader, Lali was instrumental in establishing key business processes that enabled the leadership team to execute their growth plans. More recently she was the CFO at Ondot Systems, Inc., a leading Saas Fintech player - resulting in a successful exit for its investors. Earlier in her career, Lali was an Investment Banker for Barclays Capital in London, Mumbai, and Singapore.



## **Paolo Cuttorelli**

### **SVP & GM, Asia-Pacific and EMEA**

Brings 20+ years of expertise and knowledge from the media and telco industries.

Paolo brings over 20 years of expertise and knowledge from the media and telco industries as well as a proven ability to forge long term strategic partnerships with large and complex accounts in Asia, EMEA, and globally. Prior to joining Evergent, Paolo was the Head of Account Management for Asia at Brightcove where he was responsible for customer success and expanding the Asia business across Brightcove's portfolio of global broadcasters, publishers and digital native customers. Prior to Brightcove, Paolo held senior sales and professional services roles at Quickplay Media (acquired by AT&T) and Subex Ltd. He has experience working with global media and telecom companies such as, AT&T Singtel, Astro Malaysia, Warner Brothers Discover, Sony, Verizon, Rogers, MBC Group, and Telecom Italia. Paolo is based in Singapore and holds a Bachelor's degree in science from the University of Waterloo.



## Amresh Singh

### SVP, Customer Success

20+ years of experience in enterprise software & services sales.

Amresh Singh is responsible for leading Global Account and Delivery Management. He has a proven track record of more than 20 years in enterprise software & services sales. Prior to Evergent, Amresh spent 10 years at Cognizant, most recently serving as its Senior Director (CTO) for the Cloud+ business unit. Prior to his tenure at Cognizant, Amresh was the AVP for GSS Infotech, where he led the global delivery and solution engineering functions. Prior to that, he worked for TechM, Dell, and VMware in a variety of engineering roles.



## Richard B. Johnson

### General Counsel

General Counsel with a broad experience including commercial and deal matters, corporate development, and global procurement.

Richard serves as Evergent's General Counsel, overseeing commercial, deal, and all other legal matters globally. Prior to joining Evergent, Richard supported corporate development (M&A and ventures), global procurement (including software and IT), and other corporate departments of a Fortune 500 public manufacturing company. He provided securities and board support and acted as the company's lead lawyer in Mexico and Central America. Richard holds a degree in biology from Pepperdine University, where he was a starting member of the Division 1 national championship tennis team, a juris doctor from the University of Colorado. He is earning his MBA (finance major) from The Wharton School, University of Pennsylvania. Richard speaks fluent Spanish.



## **Shruti Padia**

### **Chief of Staff**

Over 10 years of experience in HR, Finance, and Business Management.

Shruti Padia brings over 10 years of experience in HR, Finance, and Business Management. At Evergent, she works with the executive office and global leadership teams and leads organizational growth, human resources management, talent acquisition, audit compliance, process, and policies. Prior to joining Evergent, she served as a member of the Board of Directors for Cupertino Elementary School in the Bay Area and managed operations and finance for a family-run business. Shruti is based in Silicon Valley and holds an MBA from the Symbiosis Institute of Business Management.



## **Sahil Dhar Hakim**

### **Vice President of Marketing**

Over 15 years of experience in B2B SaaS marketing and strategy

Sahil Dhar Hakim, is a B2B SaaS marketing operator with over 15 years of experience, and currently serves as the Vice President of Marketing at Evergent.

In his previous role as VP of Product Marketing and Strategy at HighRadius, over 9 years, he helped them scale to a 300 member Go-to-Market organization and from \$20M to \$200M+ in revenues.

He has worked in Automobile Product Management with Japanese majors including Suzuki and Toyota, and as a CPG Field Sales Manager in the Personal Care industry.

With a proven track record of applying a first-principles approach to solve problems at the intersection of people, ideas and technology, Sahil plays a key role in shaping Evergent's success in the dynamic market landscape of monetization and subscription management platforms.